



<b>Job Title:</b>	<b>Asst. Manager / Manager –Technical Sales</b>	<b>Job Category:</b>	Permanent
Department/Group:	Personal Care	Job Code:	
Location/Sub Location:	Delhi	Travel Required:	Yes
Level/Salary Range:	Best Negotiable	Position Type:	Replacement
HR Contact	<b>91 22 40639946</b>	Date Posted:	4 <sup>th</sup> November 2016

**Divisions/Departments Activity:**

- Stock and Sale of Personal care raw material
- Stock and Sale of Actives, Excipients and speciality chemicals.

**Job Description:**

- B.tech/ M.tech (Cosmetics) or Chemistry /Science background having 4-8 year's Technical experience / Sales in Personal Care / Speciality chemical industry.
- Should have knowledge of companies manufacturing and distributing personal care products.
- Good network with commercial and developments teams at customer's end.
- Able to design competent sales and pricing strategies for new product
- Should built good access at the customer's end (manufacturing co.'s)
- Should have knowledge of industry leaders and movements in specific segments.  
*For e.g. Skin care, Hair care etc.*
- Have latest updates over industrial trends/ movements.
- Salary for the rightful candidates will certainly match as per the industry standards.

**Job Purpose:**

**Duties & Responsibilities:**

- Sales and development of Personal Care. ( viz.Skin Care, Hair Care)
- Supplier/Customer interaction.
- Identifying new products as per customer needs/requirements.
- Developing customer base within the region.
- Handling regular customers through continuous visit and introduce new products.
- Reports and market update on regular basis.

**Skills/ Qualifications:**

- B.tech/ M.tech (Cosmetics) or other equivalent Chemistry background
- Good Internet browsing skills and Handson experience with M.S. Office
- Good communication (English) (Written/Verbal)
- Knowledge of Personal care industry with 3-5yrs of relevant experience.

CV can mail to:	<a href="mailto:hr@yasham.in">hr@yasham.in</a>	Date:	4 <sup>th</sup> November 2016
No of position	1	Requested by	Namdeo Patil
Approved By	Vivek Samant	Sourced by	Amit Samant